

FADA Concludes Vyapar Gujarat in Ahmedabad

Sets the Pace for 'Viksit Gujarat Ki Raftaar'

- *The conclave witnessed participation from more than 250 delegates, focusing on Gujarat's role as a national mobility powerhouse.*

19th December 2025, Ahmedabad, Gujarat: The Federation of Automobile Dealers Associations (FADA) today successfully concluded the latest edition of FADA Vyapar in Gujarat. Centered around the theme "**Viksit Gujarat Ki Raftaar**," the event aligned with the state's vision of "**Viksit Gujarat @2047**," highlighting the auto retail sector's role in driving economic growth and local employment.

The conclave was inaugurated by the **Chief Guest, Shri Rajesh R. Gandhi**, Senior Vice President of the Gujarat Chamber of Commerce and Industry (GCCCI), alongside **Shri Govind Sinha**, Deputy General Manager, State Bank of India, Ahmedabad, who served as the Guest of Honour. They were joined by senior FADA leadership, including **Mr. C. S. Vigneshwar**, President, FADA; **Mr. Pranav Shah**, Chairperson, FADA Gujarat; and **Mr. Amar J. Sheth**, Secretary, FADA.

In his message read out to the delegates during the inaugural session, **Hon'ble Deputy Chief Minister of Gujarat, Shri Harsh Sanghavi**, stated: *"FADA's journey since 1964 and its role as the apex body of India's automobile retail industry is truly commendable. The scale at which automobile dealers contribute to employment generation, financial inclusion, and skill development reflects the sector's deep-rooted impact on India's economic and social fabric, particularly at the MSME and grassroots level. The theme 'Vyapar Gujarat - Viksit Gujarat ki Raftaar' is both timely and meaningful, as automobile dealers play a crucial role in translating policy vision into on-ground momentum. Your focus on sustainability, innovation, and green mobility aligns well with Gujarat's long-term vision of inclusive and sustainable development under Viksit Gujarat @2047. I am confident that such initiatives strengthen collaboration and ensure that the automobile retail ecosystem continues to act as a powerful engine of employment and economic progress."*

Speaking on the occasion, **Mr C S Vigneshwar, President, FADA**, said, *"Gujarat has always been synonymous with enterprise and excellence. With its entrepreneurial DNA and rapid adoption of EVs and hybrids, the state is not just a market—it is a mobility powerhouse. FADA remains the institutional bridge ensuring that policy intent and business reality remain aligned. I am particularly pleased to share a significant milestone regarding the Compensation Cess; the Hon'ble Supreme Court has recently admitted our writ petition and issued notice to the Government, marking a critical step in our fight for business continuity and justice. As we move forward, we must focus on bridging the skilled manpower gap through initiatives like the FADA Academy to ensure our dealerships are future ready. Remember, FADA is your seatbelt, ABS, and airbag—all rolled into one."*

He further added, "Since 1964, FADA has played a pivotal role as the bridge between the Government, OEMs, and dealers—championing data transparency, model dealer agreements, skill development, and inclusivity through initiatives such as the FADA Academy, WIF, and GenX. We continue to actively pursue key reforms, including the implementation of CMVR and the resolution of the Compensation Cess issue, to safeguard dealer interests".

The day featured a series of high-impact knowledge sessions designed to enhance dealership viability and operational efficiency:



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FEDERATION OF AUTOMOBILE DEALERS ASSOCIATIONS

804-805-806, Surya Kiran, 19, K G Marg

New Delhi - 110 001 (INDIA)

T +91 11 6630 4852, 2332 0095, 4153 1495

E fada@fada.in

CIN U74140DL2004PNL130324

- **Financial Prudence:** Mr. Hemal N Thakkar from Crisil Intelligence led a session on enhancing dealership viability through sound financial strategies.
 - **Vehicle Registration:** An interactive session featuring Ms. Vinita Yadav, I/c Deputy Director, and other officials from the Commissionerate of Transport, Govt of Gujarat, addressed critical updates in registration processes.
 - **GST and Compliance:** Mr. Nitesh Jain of N J Jain & Associates provided a deep dive into demystifying key GST concerns for auto dealers.
 - **Leadership and Management:** In a unique session, Maj. Gen. (Dr.) GD Bakshi, SM, VSM (Retd.) shared management lessons derived from "Operation Sindoor," focusing on resilience and strategy.
- **Industry Innovations:** Briefing sessions were held on High-Security Registration Plates (HSRP) by FTA HSRP Solutions and exchange strategies with Spinny.

The event concluded with a felicitation of partners and a special recognition of **Mr. Surendra Sharma**, Managing Director of Sharma Cars Pvt Ltd. The conclave saw the attendance of 250 dealers and industry stakeholders from across the region, making it a pivotal platform for networking and knowledge exchange.

About FADA India

Founded in 1964, Federation of Automobile Dealers Associations (FADA), is the apex national body of Automobile Retail Industry in India engaged in the sale, service and spares of 2 & 3 Wheelers, Passenger Cars, UVs, Commercial Vehicles (including buses and trucks) and Tractors. FADA India represents over 15,000 Automobile Dealerships having over 30,000 dealership outlets including multiple Associations of Automobile Dealers at the Regional, State and City levels representing the entire Auto Retail Industry. Together we employ ~5 million people at dealerships and service centres.

FADA India, at the same time also actively networks with the Industries and the authorities, both at the Central & State levels to provide its inputs and suggestions on the Auto Policy, Taxation, Vehicle Registration Procedure, Road Safety and Clean Environment, etc. to sustain the growth of the Automobile Retail Trade in India.